

# MILE HIGH WORKSHOP

REBUILDING  
LIVES  
THROUGH  
JOBS

HANDCRAFTED · DENVER CO USA

## 2015 Year in Review

Hi Friends,

Wow, seriously, what a year we just wrapped up. We are humbled and encouraged by the barrage of incredible things happening at the shop on a daily basis. We began the year with two wonderful employees, who have both transitioned, and wrapped up 2015 with six dedicated staff. It's an honor to walk alongside our employees and witness the impact of a good job and a caring community. Thank you for your ongoing support of our mission and growing enterprise!

*Andy Mangel*

## Rebuilding lives through jobs.

The Mile High WorkShop is an employment and job training program for those facing barriers to work through the manufacturing and production of handmade goods.

The WorkShop provides manufacturing services in sewing, woodworking, laser etching/cutting, and handmade assembly, in order to employ men and women rebuilding from homelessness, addictions, and incarceration.

We offer soft skills training through help of our social work intern along with technical skills development.

*The Mile High WorkShop is a project of Mile High Ministries.*

## The Challenge

**POVERTY    RECIDIVISM    HOMELESSNESS**

**1:8**

Number of people living in poverty in Colorado  
[hungerfreecolorado.org](http://hungerfreecolorado.org)

**1:2**

Number of people re-arrested within one year in Colorado  
[denverpost.com](http://denverpost.com)

**6,130**

Number of people homeless in Colorado on January 26, 2015  
[mdhi.org](http://mdhi.org)

## The Social Enterprise Solution

**\$1 : \$2.23**

Return on investment for every one Social Enterprise dollar spent for society as a whole.

**\$1 : \$1.31**

Benefit to tax payers for every Social Enterprise dollar via reductions in government transfers and increases in revenues.  
[redf.org](http://redf.org)

**from 15% to 53%**

Percent increase of Social Enterprise workers living in stable housing.

**from 71% to 24%**

Percent decrease in total income from government benefits

**56%**

of employees hired by a Social Enterprise have jobs 1 year later, compared to 37% who only received job support services.

## 2015 Milestones

**12** Program Participants Employed

**30** Customers hired the WorkShop to craft their products

**4,000** Square Foot Warehouse in Englewood to call home

**2** Partners sharing space: Old Wood Soul & Ladybird Poppy

**4 of 5** Employees transitioned to work or school

**372** Hours of soft skills training for program participants

# The WorkShop Team

Andy Magel - WorkShop Director

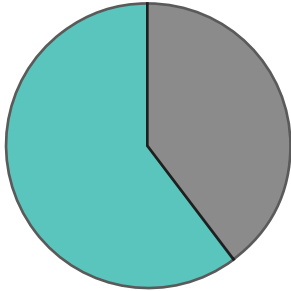
Jeremy Katz - Operations Manager

Irma Reyes - Sewing Supervisor

Rachel Lewis - Social Work Intern

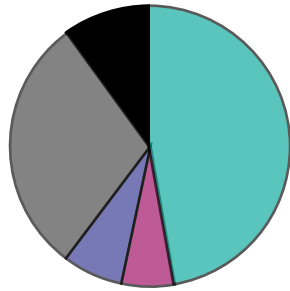
SarahEvelynn Johnson - Community Relations Intern

## Financials



### Revenue

Earned Income - \$98k  
Donations - \$147k



### Expenses

Employee Wages - \$123k  
Administration - \$77k  
Operations - \$25k  
Facilities - \$18k  
Cost of Goods - \$16k

## Employee Testimonial

I didn't know what I was going to do. Without something like Mile High WorkShop, I don't know where I would be. I'm learning a new skill, and I can move on. It's helped me a great deal. I love it.

— Sharla, WorkShop employee

## Customer Stories

"One of Artisan Obscura's initial challenges was our need to scale. Mile High WorkShop was the absolute right solution for us. By sourcing our production and order fulfillment, we can focus on growing our market, product lines and overall brand."

— Steve Stanton, Artisan Obscura

"Working with Mile High WorkShop has been the highlight of our year. It has not only been a joy to spend time with the wonderful people there, but it will also be the catalyst that allows our business to reach the next level."

— Darcie Nicholson, Go Rings

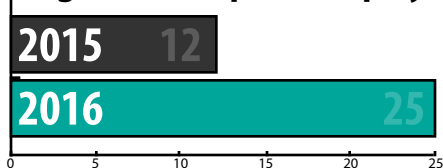
"The impact of our partnership with the WorkShop has resonated through every part of our business. The support has been beyond expectation, and we're incredibly happy to be growing our business while simultaneously contributing to a social cause"

— Keith Whittier, Old Wood Soul

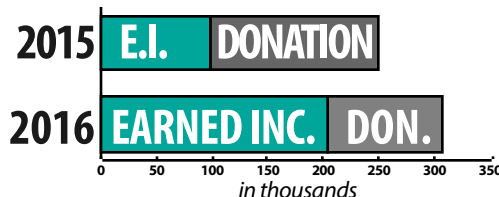
## Looking Forward

The Mile High WorkShop was selected to participate in a national cohort of social enterprises organized by industry leaders REDF. This year we expect to grow dramatically, here are a few of our projections:

### Program Participants Employed



### Earned Income vs Donations



1515 W. Thomas Ave., Unit A  
Englewood, CO 80110